7282-

WINS	TON: (	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557					
BUY 1	CARTON	HTIW	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO-	STICK' COMPA	ARISOI	N.					
FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.												
CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS												
THE WE	THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).											
			527150) WILL BE SHIPPE				wal /1/13	197				
			WHERE AVAILABLE; OTHE					<u>′</u>				
RETAIL	PLACEMI	ENT: V	EEK OF 11/17/97	(STORES SHIPPEL	8-CASE DISPLAY	S ARE IN	IDICATED)	STATE DESCRIPTION				
							C. W. Karoll	Care St				
ध्यस्यः	त्रासम्ब	38.3	ANSTERN FOR TAXABLE	APPERS.	PTN:	37929 <b>1</b> ≥	अन्यव्यक्षः थ्वेत	grapher (c)				
162201	162280		B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	200					
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	200					
	162201 To	tal					700	0395				
162202	0	172414	WAYNE DRUGS	24 W BRIDGE ST	OSWEGO	NY	200					
	162202 To	tal					200	0397				
162210	0	486139	BARTCO PENN	150 SAWKILL AVE	MILFORD	PA	200					
	162210 To	tal					200	0399				
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	200					
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	200					
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	200					
	162220 To	tal					600	0179				
162208	162221	573465	AHART MARKETS	326 S WALNUT ST	BATH	PA	200					
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT61	TANNERSVILLE	PA	200	X				
	162221 To	tal				<u> </u>	<b>ZOO</b>	0189				
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	200					
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	200					
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	200					
162209	162222	646088	TOBACCO ROAD III	RT 590	HAMLIN	PA	200	X				
162209	162222	687425	TOBACCO ROAD IV	RT 940 MT POCONO	MT POCONO	PA :	200	X				

DIVISION MANAGERS J. McLEAN C. PAGE

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

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UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS. RETAIL PLACEMENT: WEEK OF 11/17/97

			<del>anggang at titulah 18</del> 78 km mini turk pakkan di mumunun perumakan turpa mengan medapan per				Greens	्दलकाहितास्त्रकार स्टब्स्काहितास्त्रकार
ह्यात्वर	CYTE:	36	ACCOUNT NAME	CODE ESS	CITY .	şavki <b>t</b>	Organisa Organisa	STREET, CONT. TO
	162222 T	otal					1000-	0190
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	200	
162204	162223	581942	SUSQUEHANNA BEVERAGE	S MAIN ST	HALLSTEAD	PA	200	х
162204	162223	635914	SMOKIN' JOES TOB SHOP	SR 117	SUSQUEHANNA	PA	200	x
162204	162223	674333	SMOKIN' JOES	270 W ROOSEVELT	WAYMART	PA	200	x
162204	162223	705046	SMOKIN' JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	200	X
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	200	
162209	162223	469492	TOBACCO ROAD I	BOX 704	MAYFIELD	PA	200	
	162223 T	otal					KOO	0193
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	200	
	162224 T	otal			:		200 20	0195
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	100	х
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	100	x
	162225 T	otal					2000	0197
162204	162226	489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER M	ENDICOTT	NY	200	
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&	ENDICOTT	NY	200	
	162226 T	otal			:		490	0201
162209	162227	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	200	
162209	162227	584016	TOBACCO ROAD II	BOX 3	HONESDALE	PA	200	

(STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

**DIVISION MANAGERS** J. McLEAN C. PAGE

WINS.	TON: 0	CIGAF	RETTE OUTLET	<b>CARTON ONS</b>	ERT PROM	IOTIO	N #700557		
BUY 1 0	CARTON	N WITH	ONSERT THAT INC	LUDES 'STICK-TO-	STICK' COMP	ARISO	N.		
FIELD I	MAY AL	SO API	PLY APPROPRIATE	DISCOUNT OFFER	₹.				
CARTON	ONSER	TS (PAC	KED 100/SKU, ITEM #52	7153) WILL BE SHIPF	PED TO RETAIL F	REPS			
			(Shipment will be made	•					
			527150) WILL BE SHIPP						
			WHERE AVAILABLE; OTH						
RETAIL	PLACEINI	ENI: VV	EEK OF 11/17/97	(STORES SHIPPEL	0 8-CASE DISPLA	YS AKE II	NDICATED)	session BSRIAN	
							ा • <u>१</u> ०० हेड हैं। श्रीताम महस्तुर समित	( [ [ ] ] = 2	
ल्यान	स्मर्ग्यः		्र्रह्रिक्किक्ष्मिर्देशः देखेर्द्रा <del>ड</del>	A COUNTY SE	পটি	POPUS P	<b>多均型。19</b> 6	ंडलक्ष्युनीक्ट(न्स्ट्रे) <u>विश्</u>	
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	200		
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	200		
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CTR	MATAMORAS	PA	200	X	
	162227 To	otal					1000	0202	
162204	162228	310108	SHEDDEN'S	RT. 14	FASSETT	PA	200	X	
162204	162228	676785	SMOKIN' JOES	300 N ELMIRA ST	SAYRE	PA	200	X	
	162228 To	otal				<u> </u>	400	0206	
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOT	NEDROW	NY	200		
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DIN	NEDROW	NY	200		
	162230 To	otal						0208	
162605	162231	269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	200		
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	200		م م
	162231 Te	otal	<u></u>				<b>2000</b>	0204	
162202	162232	269012	D & M GROCERY	14 SWIFT ST	WATERLOO	NY	200	0213	سا]
162202	162232	763306	WOLCOTT BARGINE CTN	10 NEW HARTFORD ST	WOLCOTT	NY	200		
	162232 To	otal					2000	0215	
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	200		
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	200		
	162233 To	otal			: 		400日	0218	

WINS	TON:	CIGAI	RETTE OUTLET	CARTON ON:	SERT PROM	OTIO	N #700557	
BUY 1	CARTO	HTIW P	ONSERT THAT INCL	.UDES 'STICK-TO	D-STICK' COMPA	ARISO	N.	
FIELD	MAY AL	SO AP	PLY APPROPRIATE [	DISCOUNT OFFE	R.			
CARTO	ONSER	TS (PAC	KED 100/SKU, ITEM #527	7153) WILL BE SHIP	PPED TO RETAIL R	EPS		
THE WE	EK OF <u>1</u>	<u>1/10/97</u>	(Shipment will be made	to Sales Rep if no l	R/Rep assigned).			
		· · · · · · · · · · · · · · · · · · ·	527150) WILL BE SHIPPE					
			WHERE AVAILABLE; OTHE					
RETAIL	PLACEM	ENT: V	/EEK OF 11/17/97	(STORES SHIPPI	ED 8-CASE DISPLAY	S ARE II	NDICATED)	V CALL STANKS NA
							To white To the	3976E(4)
ন্ম=>	:tasver-	<u> 46</u>	10000000000000000000000000000000000000	ASTORIESS	and the second	S-17206	ଭୌନନ୍ତି ନିର୍ଦ୍ଦ ଜେବେଅନ କ	AND STATE OF
162303		*	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	100	Charles Charles
102000	162234 To		IVII O OROOLKI	2571419414 67	OLOVEROVILLE	141	100	7
162205			LUCKY 7	3100 COURT ST	SYRACUSE	NY	200	0220
.02200	162237 To		LOOKT	0100 000K1 01	OTTO TOOLE	1,11	200	0221
162201	162239		AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	200	000
162201	162239		AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	200	
162201	162239		OIONKWAONWE SMOKE SH		ROOSEVELTOWN	NY	200	<u> </u>
162201	162239		G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	200	
162201			GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	<u> </u>	NY	200	
162201	162239		KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	200	
162201		<u></u>	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	200	
162201			J.E.N. TOBACCO	BOX 134B ROUTE 37		NY	200	
162201			SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	200	×
102202	162239 To		STANIFINE S TODAGOU/L	JEZ SIMIESI	CARTRAGE	1111	200	0222
162202			57 DU77IT	75 SARATOGA AVE	SOUTH OF ENG EAS	LIV	300	0000
162302			EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	+		ļ
162302			POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	200	X
162302			BEVERAGE KING	RTE 4A	BOMOSEEN	VT	200	X
162302	1		WELLS TRADING POST	RTE 30	WELLS	Vī	200	X
	162320 To	otal	!	t	!	1	.900	0267

WINS	TON: 0	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557	; <del>**</del>			
SUY 1	CARTON	WITH	ONSERT THAT INCL	UDES 'STICK-TO-	STICK' COMP	ARISO	oN.				
			PLY APPROPRIATE D								
			KED 100/SKU, ITEM #527			REPS					
			(Shipment will be made	<del></del>		<u> </u>					
			527150) WILL BE SHIPPE	<u> </u>							
			WHERÉ AVAILABLE; OTHE	RWISE, USE ON-HAND	CARTON FIXTUR	ES / TEN	MP. DISPLAYS.				
RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)											
							7 (2007) 4 (2007)	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			
RET	स्माद्धः ।	সূত্র	CONTRACTOR OF THE CONTRACTOR	<u>्राज्ञासम्बद्धः</u>	e f	ङ्ख्या <u>च</u>	ESPER	receipt or a			
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	200		ĺ		
	162322 To	tal					200	0271	<u>ب</u>		
162201	162323	492340	GANIENKEH	PO BOX 85	ALTONA	NY	200				
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	400	х			
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	300	X			
	162323 To	otal					s som t	0273	ا ا		
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	200				
	162324 To	otal					200	0275	<u>ر</u>		
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	300	×			
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	400 100-350	х			
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	200				
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	300				
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VΤ	500 600 300	х			
-	162325 To	otal					THE SERVICE SERVICE	0 0277	۱ ا		
162307	162327	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLA	WALDEN	NY	100				
	162327 To	otal					100	0279	L		
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE R	BASOM	NY	300	x			
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE R	BASOM	NY	300	x			
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE R	BASOM	NY	200	X	ļ		

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				(*: *: == *: :: * ==				
रास्त्रक	: <b>ग</b> रस्ट	<b>S</b> S++	MERNAL MATE	ADDRESS:	(FIE)	SHAPE.	PRINCIPAL OFFICE (PAR OFFICE OFFI OFFICE OFFI OFFICE OFFI OFFI OFFI OFFI OFFI OFFI OFFI OFFI	্জনতা গাঁহ প্রয়োগ প্রয়োগত বৃদ্ধ প্রয়োগত বৃদ্ধ প্রয়োগত বৃদ্ধি বৃদ্ধি
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE R	BASOM	NY	100	х
	162622 To	otal					900	0294
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	300	х
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLV	IRVING	NY	100	
162606	162623	422357	WOLF'S RUN	RT. 438	IRVING	NY	100	
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	100	х
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	100	
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	200	х
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES	VERSAILLES	NY	100	
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	200	х
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE R	IRVING	NY	300	х
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	200	х
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRI	IRVING	NY	100	х
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	200	×
	162623 T	otal					7000	0298
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	200	
	162625 To	otal					200	0301
162601	162626	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	200	
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	300	X

DIVISION MANAGERS
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ere	्रे <b>श्</b> र्रकः	88:	ACCOUNT VALUE	ADDRÉSS	(F)	\$#V_\$\\	CHARLES HER	ANGERTALISMEN SECTION OF THE SECTION OF THE SECTIO
162603	162626	349196	F	5446 WALMORE RD	LEWISTON	NY	300	Х
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAI	LEWISTON	NY	100	
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	100	x
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAI	SANBORN	NY	300	X
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAI	SANBORN	NY	100	
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT.	SANBORN	NY	100	****
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	100	
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	100	Х
	162626 T	otal					· 1700	0304
162606	162628	324640	SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	100	
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	200	x
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	200	
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	200	X
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	100	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	100	х
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER RO	STEAMBURG	NY	100	
162606	162628	675069	COLDSPRING SMOKE&GAS	W PERIMETER ROAD	STEAMBURG	NY	100	x
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	100	1
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	100	

DIVISION MANAGERS
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RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

Sitte:	(स्टास्ट <sup>े</sup>	SE.	ARRESONNE MANIE	ACCURAGES	ATTACK TO THE PARTY OF THE PART		(147) (16) (147) (15)	(1.0446)
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	100	
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	100	Х
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	100	X
	162628 T	otal					1600	0307
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	500 500 450	х
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	500 -500 450	Х
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	300	
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	300	
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	300	х
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH _	500 500 400	х
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	300	
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	300 400 3400	x
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH .	(A-1) 500 FEE	x
	163820 T	otal				_	3530 540	0320
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	300	х
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	300	
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	300	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	400 400 300	×
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROA	HINSDALE	NH	40-0 400 300	·

7282-

DIVISION MANAGERS
J. McLEAN
C. PAGE

WINS	TON:	CIGAI	RETTE OUTLET	<b>CARTON ONS</b>	SERT PROM	OTIC	N #	7005	57		
BUY 1	CARTO	N WITH	ONSERT THAT INC	LUDES 'STICK-TO	-STICK' COMP	ARISC	N.				
			PLY APPROPRIATE								i
			KED 100/SKU, ITEM #52			EPS					1
			(Shipment will be made								
ONE P.C	S. KITS	(ITEM #	527150) WILL BE SHIPPI	ED DIRECTLY TO EA	CH STORE.						1
			WHERE AVAILABLE; OTH	ERWISE, USE ON-HAN	D CARTON FIXTURI	ES / TEA	MP. DIS	PLAYS.			-
RETAIL	PLACEM	ENT: V	/EEK OF 11/17/97	(STORES SHIPPE	D 8-CASE DISPLAY	'S ARE I	NDICA	TED)		V	
							19	AFTON	्रह <b>्छ)</b>	CONTRACTOR OF THE SECOND	
अस्य=	chierae	984	ACCOUNT MANY	ADDRESS	(FTTY)	STORTS	)a		e s	HERETTE OUR COUNTY	4
163803	163821		CHAS GEM	RTE 10	WINCHESTER	NH	400	400 3	20	X	1
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	400	<del>- 2</del>	<del>2</del> 20	X	1
	163821 To	otal						2500	100	032	6 4
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH 4	00	500 3	700	8-33	<b>19</b> 💉
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	ИН	500	500 -44	90	X	
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH		300			1
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH		300		-	]
	163822 To	otal					Gentle	4000	Ð	0327	1 レ
163807	163823	104365	MR MARKET INC.	297 SPRUCE ST	MANCHESTER	NH		300			
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH		300			
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	580	500 42	<b>5</b> 0		
	163823 T	otal					ALC: D	1100 2		0329	1 ~
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	500	,500 <b>%</b> 4	<b>≯</b> 0	Х	_
	163824 To	otal			1		5/200	的证实		0333	多 ~
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH		300		Х	
,	163825 T	otal			<u> </u>			300		0335	
163806	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH		300	_		
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	ļ	300			_
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH	-	300	į	X	

163806	163826	6/7682	CASE N KEG LACONIA	JEFF MORIN ENTE	RPRILACONIA	NH	300	
SIRE			√११%हे(कोणोरेस -११८४८) ±	ADDRESS	HTV	ener.	PORTO OTHER PER OSDER	AND THE STATE OF T
RETAIL	PLACEM	ENT: W	EEK OF 11/17/97	(STORES SHI	PPED 8-CASE DISPLA	YS ARE IN	(DICATED)	V
UTILIZE	B CASE DI	SPLAYS	WHERE AVAILABLE; O	THERWISE, USE ON-H		ES / TEM	P. DISPLAYS.	
ONE P.C	D.S. KITS	(ITEM #	527150) WILL BE SHI	PPED DIRECTLY TO	EACH STORE.			
THE WE	EK OF <u>1</u>	<i>1/10/97</i>	(Shipment will be m	ade to Sales Rep if n	o R/Rep assigned).			
CARTO	V ONSER	TS (PAC	KED 100/SKU, ITEM :	#527153) WILL BE SI	HIPPED TO RETAIL I	REPS	•	}
FIELD	MAY AL	SO API	PLY APPROPRIAT	TE DISCOUNT OF	FER.			
BUY 1	CARTO	N WITH	ONSERT THAT IN	ICLUDES 'STICK-	TO-STICK' COMP	ARISO	N.	
WINS	TON:	CIGAI	RETTE OUTLE	T CARTON O	NSERT PROM	OTIO	N #700557	,

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DIVISION MANAGERS J. McLEAN C. PAGE

WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557		1
			ONSERT THAT INC						
FIELD	MAY AL	SO AP	PLY APPROPRIATE	DISCOUNT OFFER	₹.				l
CARTO	V ONSER	TS (PAC	KED 100/SKU, ITEM #52	7153) WILL BE SHIPI	PED TO RETAIL R	REPS			
THE WE	EK OF <u>1</u>	<u>1/10/97</u>	(Shipment will be made	e to Sales Rep if no R	/Rep assigned).				
ONE P.C	D.S. KITS	(ITEM #	527150) WILL BE SHIPP	ED DIRECTLY TO EA	CH STORE.				
DIILIZE C	PLACEM	SPLAYS	WHERE AVAILABLE; OTH VEEK OF 11/17/97						
TEIAIL	FEACEIII	L/4/. VI	LLR OF THITI91	(STURES SHIPPE	D 8-CASE DISPLAY	'S ARE IN	IDICATED)	S-BASEDISEVAN	
							্তি বিভি	Sec. 51	
\$1स्व=	लहाबा	SE#	ACCOUNTY VALUE	(Mariana)	CATEN A	<u></u>	Operate Char Operation	94(0) 230 - 000 // - 000 11 11 12 15 10 10 10 10 10 10 10 10 10 10 10 10 10	
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	300		
	163826 To	tal					.1800	D 337	SPY
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	Vτ	200	х	``
163804		317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	300		
163804			T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	300		_
	163827 To						800	0351	<del>(1</del>
163809			WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	300		
	163828 To						300	0355	
162301	163829 163829 To		MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VΤ	300		
	103025 10	riai .	<u> </u>		. – —	-	\$000	0358	
<del></del>	· <u>-</u>					-			1
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				<u> </u>					
			-		·	+ ;			
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				· ·		4	ı		4

WINS	TON: 0	CIGAF	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557	
BUY 1	CARTON	HTIW P	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO-	STICK' COMPA	ARISO	N.	
			PLY APPROPRIATE I					
CARTON	ONSER	TS (PAC	KED 100/SKU, ITEM #527	7153) WILL BE SHIPP	ED TO RETAIL R	EPS		
			(Shipment will be made					
ONE P.O	.s. KITS	(ITEM #5	27150) WILL BE SHIPPE	D DIRECTLY TO EAC	H STORE TO AR	RIVE 11	1/13/97.	
(NOTE: N	0 P.O.S. KI	ITS WILL I	BE SHIPPED TO SMOKIN' JOI	ES OR TOBACCO RD LO	CATIONS)			
			WHERE AVAILABLE; OTHE				<del></del>	<del></del>
RETAIL	PLACEM	ENT: VV	EEK OF 11/17/97	(STORES SHIPPEL	9 8-CASE DISPLAY	S ARE II	VDICATED)	MANGER BELLEY
							্য প্রের্ড <b>্রি</b>	(59:4(51)) St:([3:30/64)
इक्ष्मः _	रिहास	ବ୍ୟକ୍ତ	्रब्रह्म <b>्</b> रवारः रङ्गाः	AMMAN	OW.	Signie	DIST LAKE	પ્રજનભાષાનું હતા ( <b>કર્ય</b>
162201	162280	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	200	
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	200	
	162201 To	otal				<u> </u>		
162202	0	172414	WAYNE DRUGS	24 W BRIDGE ST	OSWEGO	NY	200	
	162202 To	otal					2000	
162210	0	486139	BARTCO PENN	150 SAWKILL AVE	MILFORD	PA	200	
	162210 To	otal					200	
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	200	
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	200	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	200	
	162220 T	otal					300	
162208	162221	573465	AHART MARKETS	326 S WALNUT ST	BATH	PA	200	
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT61	TANNERSVILLE	PA	200	x
	162221 T	otal				-	(00)	

RETAIL MANAGERS

WINS'	TON:	CIGAF	RETTE OUTLET (	CARTON ONS	ERT PROM	OTIO	N #700557	
			<b>ONSERT THAT INCL</b>			ARISO	N.	
FIELD I	MAY AL	SO AP	PLY APPROPRIATE D	DISCOUNT OFFER	₹.			
			KED 100/SKU, ITEM #527			REPS		
1			(Shipment will be made				L	
ONE P.O	S. KITS	(ITEM #5	527150) WILL BE SHIPPE BE SHIPPED TO SMOKIN' JOE	D DIRECTLY TO EAC	CH STORE TO AF	RRIVE 1	1/13/97.	
			NHERE AVAILABLE; OTHE			ES / TEM	P. DISPLAYS.	
			EEK OF 11/17/97		D 8-CASE DISPLAY			₩
		a management of the contract of the contract of the					There of	্রিক্রান্তর্ভার (১৯৮৮) র্লান্তর্ভারতান্তর্
SIRES	(संस्थित	ন্ত্র	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4000 RESS	din	367. TE	<u>ingle-ac</u>	A Metale ( United Traff)
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	200	
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	200	
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	200	
162209	162222	646088	TOBACCO ROAD III	RT 590	HAMLIN	PA	200	X
162209	162222	687425	TOBACCO ROAD IV	RT 940 MT POCONO	MT POCONO	PA	200	X
	162222 T	otal	<u></u>		<u> </u>		in the second	
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	200	
162204	162223	581942	SUSQUEHANNA BEVERAGE	S MAIN ST	HALLSTEAD	PA	200	X
162204	162223	635914	SMOKIN' JOES TOB SHOP	SR 117	SUSQUEHANNA	PA	200	X
162204	162223	674333	SMOKIN' JOES	270 W ROOSEVELT	WAYMART	PA	200	. X
162204	162223	705046	SMOKIN' JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	200	<u> </u>
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	200	
162209	162223	469492	TOBACCO ROAD I	BOX 704	MAYFIELD	PA	200	
	162223 Total				<u> </u>		\$19000 ·	
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	200	
	162224 T	otal					200	

WINS	TON: (	CIGAF	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557		
BUY 1 C	CARTON	HTIW I	ONSERT THAT INCL	UDES 'STICK-TO-	STICK' COMP	ARISO	٧.		
			PLY APPROPRIATE [					:	
CARTON	ONSERT	TS (PACI	KED 100/SKU, ITEM #527	7153) WILL BE SHIPP	ED TO RETAIL F	REPS			
THE WE	K OF 11	1/10/97	(Shipment will be made	to Sales Rep if no R/	Rep assigned)				
ONE P.O	.s. KITS	(ITEM #5	27150) WILL BE SHIPPE	D DIRECTLY TO EAC	H STORE TO A	RRIVE 11	/13/97.		
(NOTE: NO	P.O.S. KI	TS WILL E	BE SHIPPED TO SMOKIN' JOI WHERE AVAILABLE; OTHE	ES OR TOBACCO RD LOC EDWISE LISE ON HAND	CARTON FIXTUR	ES / TEM	P. DISPLAYS.		
			EEK OF 11/17/97	(STORES SHIPPED				▼	
A SANCE STATE OF THE STATE OF T									
अहम् ।	inde:	36	VAN CONTRACTOR CONTRACTOR	ায়টারক্ত	ONE.	-3 × ( )	ERDV4V	Canality Antig	
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	100	X	
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	100	X	
	162225 Total						2000		
162204	162226	489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER M	ENDICOTT	NY	200		
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&	ENDICOTT	NY	200		
	162226 To	otal				-	400		
162209	162227	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	200		
162209	162227	584016	TOBACCO ROAD II	BOX 3	HONESDALE	PA	200		
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	200		
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	200		
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CTR	MATAMORAS	PA	200	X	
	162227 To	otal				!	. 4000		
162204	162228	310108	SHEDDEN'S	RT. 14	FASSETT	PA	200	×	
162204	162228	676785	SMOKIN' JOES	300 N ELMIRA ST	SAYRE	PA	200	Х	
	162228 To	otal					% = Z00V ;		
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOT	NEDROW	NY	200		
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DIN	NEDROW	NY	200		
	162230 T	otal				<u> </u>	400		

RETAIL MANAGERS

BUY 1 C	CARTOI MAY AL	N WITH SO API	RETTE OUTLET ONSERT THAT INCL PLY APPROPRIATE   KED 100/SKU, ITEM #52	LUDES 'STICK-TO- DISCOUNT OFFER	STICK' COMP	ARISO		
			(Shipment will be made				<u> </u> 	
ONE P.O	.s. KITS	(ITEM #5	27150) WILL BE SHIPPE	D DIRECTLY TO EAC	CH STORE TO AF	RRIVE 1	1/13/97.	
(NOTE: NO	O P.O.S. KI	TS WILL E	BE SHIPPED TO SMOKIN' JO WHERE AVAILABLE; OTHI	ES OR TOBACCO RD LOC EDWISE LISE ON HAND	CATIONS)	ES / TEM	IP DISPLAYS	
			EEK OF 11/17/97	(STORES SHIPPEL				<b>V</b>
						. 4	ACCEPTED.	CENTE CHIEN (ENTRE) CHIENTO
श्रांस्ट	सिरमा	ଞ୍ଚ	(देखेल्डी) ११९ १४३ वि	STREET STREET	din.	STAN E		AGGGERTA CENTRAL
162605	162231	269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	200	
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ПНАСА	NY	200	·
	162231 Te	otal					. 4000	
162202	162232	269012	D & M GROCERY	14 SWIFT ST	WATERLOO	NY	200	
162202	162232	763306	WOLCOTT BARGINE CTN	10 NEW HARTFORD ST	WOLCOTT	NY	200	
	162232 To	otal					400	
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	200	
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	200	
	162233 To	otal					(00)	
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	100	
	162234 Total						100	
162205	162237	621049	LUCKY 7	3100 COURT ST	SYRACUSE	NY	200	
	162237 T	otal					200	<u> </u>

WINS	TON: (	CIGAF	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	<b>V</b> #700557			
BUY 1	CARTON	HTIW I	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO-	STICK' COMP	ARISO	٧.			
			PLY APPROPRIATE D							
CARTON	ONSERT	S (PAC	KED 100/SKU, ITEM #527	153) WILL BE SHIPP	PED TO RETAIL R	EPS				
THE WE	EK OF <u>11</u>	/10/97	(Shipment will be made	to Sales Rep if no R/	Rep assigned).					
ONE P.C	.s. KITS (	ITEM #5	27150) WILL BE SHIPPE	D DIRECTLY TO EAC	CH STORE TO AR	RIVE 11	/13/97.	<u> </u>		
			BE SHIPPED TO SMOKIN' JOE			ES / TEM	P DISPLAYS	·		
	UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.  RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)									
N	(STORES SHIFFED O-CASE DISPERTS ARE INDICATED)									
8774	(र्गाः(व्	986	ASSOCIATION OF	APPRESS	<b>en</b>	97.4%. E	OPPER REV	अस्तिका वर्ग तहाँ अस्तिकार स्टीतहाँ		
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	200			
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	200			
162201	162239	130280	OIONKWAONWE SMOKE SH	ROUTE 37	ROOSEVELTOWN	NY	200			
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	200	·		
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	200			
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	200			
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	200			
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	200			
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	200	x		
162239 Total E00										

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE TO ARRIVE 11/13/97.

(NOTE: NO P.O.S. KITS WILL BE SHIPPED TO SMOKIN' JOES OR TOBACCO RD LOCATIONS)

UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL F	PLACEM	ENT: V	EEK OF 11/17/97	(STORES SHIPPE	D 8-CASE DISPLAY	'S ARE	INDICATED)	<b>Y</b>
/REP	RIREP	iës Sie i	Account Name	TADDRESS A	СПУ	्र स्राप्त	/CARTON OFFERSIFES DESPEN	ASEDISPL (152/951) SHIPPEDπO GOUNTIE97
162302	162320		EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	NY ·	300	
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	200	X
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	200	X
162302	162320	776167	WELLS TRADING POST	RTE 30	WELLS	VT	200	X
1.	162320 Total					900		
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	200	
	162322 T	otal	1		· · · · · · · · · · · · · · · · · · ·		200	
162201	162323	492340	GANIENKEH	PO BOX 85	ALTONA	NY	200	
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	400	Х
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	300	×
į	162323 T	otal		; ;			900	
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	200	
	162324 T	otal		•			200	

WINS'	TON:	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OITO	N #700557	
BUY 10	CARTO	N WITH	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO-	STICK' COME	PARISO	N.	
FIELD N	//AY AL	SO API	PLY APPROPRIATE [	DISCOUNT OFFER	₹.			
CARTON	ONSER	TS (PAC	KED 100/SKU, ITEM #527	7153) WILL BE SHIPP	ED TO RETAIL	REPS		
THE WEL	EK OF <u>1</u>	<u>1/10/97</u>	(Shipment will be made	to Sales Rep if no R/	Rep assigned).			
ONE P.O	.s. KITS	(ITEM #	527150) WILL BE SHIPPE	D DIRECTLY TO EAC	CH STORE TO A	RRIVE 11	1/13/97.	
			BE SHIPPED TO SMOKIN' JOE					
			WHERE AVAILABLE; OTHE				i	· · · · •
RETAIL	PLACEW	ENI: VY	EEK OF 11/17/97	(STORES SHIPPEL	) 8-CASE DISPLA	YS ARE II	VDICATED)	▼ N•***ASESTISSIFAV.
3-4		Č.					the later	(57/35)
S.REP	R/REB	S]6-1"4-5	/.Geton:	ADDRESS	OTYGE STORY	Siv\$v≘	OTHER VEG.	es signe en iose Ac souville es an
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	300	X
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VΤ	400	X
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VΤ	200	·
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	300	
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	500	×
	162325 To	otal					1700	
162307	162327	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLA	WALDEN	NY	100	
1	162327 To	otal		!			100	,

VATING	TON	CICAI	DETTE OUTLET	CARTONIONO		OTIO	N. #700665	
			RETTE OUTLET					
			ONSERT THAT INCL			ARISO	N.	
			PLY APPROPRIATE [					
			KED 100/SKU, ITEM #527			EPS		
	<del></del>		(Shipment will be made					
ONE P.C	S. KITS	(ITEM #	527150) WILL BE SHIPPE	D DIRECTLY TO EAC	CH STORE TO AR	RIVE 11	/13/97.	
			BE SHIPPED TO SMOKIN' JOE WHERE AVAILABLE; OTHE			C / TERR	D DICOLAYC	<u> </u>
			EEK OF 11/17/97	(STORES SHIPPEL				<b>├</b>
	LACLIN		entermoniante en entere : mand a l'in propositionent estimates dell'inter-	(STORES SHIFFED	76-CASE DISPLAT	3 AKE IN	DICATED)	tegereden Ave
							CONTOR	(697,810)
इस्साह	हरहिन्ह	960	According to the tip	4.6 P. (488)	Gir.	52 P. T.	্রান্ন(৪) ব্রুর্ ভূজিন্দ্রপ	STREET TO
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE R	BASOM	NY	300	х
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE R	BASOM	NY	300	х
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE R	BASOM	NY	200	х
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE R	BASOM	NY	100	x
	162622 To	otal					900	
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	300	x
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLV	IRVING	NY	100	
162606	162623	422357	WOLFS RUN	RT. 438	IRVING	NY	100	
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NŸ	100	×
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	100	
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	200	x
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES	VERSAILLES	NY	100	į
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	200	х
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE R	IRVING	·NY	300	x
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	200	X
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRI	IRVING	NY	100	Х
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	200	x
	162623 Ta	otal					2 <b>00</b> 0 (2)	

RETAIL MANAGERS

BUY 1 ( FIELD I CARTON	CARTO MAY AL IONSER	N WITH SO API <i>TS (PAC</i>	RETTE OUTLET ONSERT THAT INC PLY APPROPRIATE KED 100/SKU, ITEM #5	CLUDES 'STICK-TO DISCOUNT OFFER 27153) WILL BE SHIPF	-STICK' COME R. <i>PED TO RETAIL</i>	PARISO				
			(Shipment will be mad							
ONE P.O	S. KITS	(ITEM #	527150) WILL BE SHIPF BE SHIPPED TO SMOKIN' J	PED DIRECTLY TO EAC	CH STORE TO A	RRIVE 11	1/13/97.			
			WHERE AVAILABLE; OTI			RES / TEM	P. DISPLAYS.			
RETAIL	PLACEM	ENT: W	EEK OF 11/17/97	(STORES SHIPPE	8-CASE DISPLA	YS ARE II	IDICATED)	▼		
	ा क्रिक्टिक इस्त्रेस्ट सम्बद्ध									
असम्	WREP.	SS( '	ACCOUNT OF STATE		E TO		<b>©</b> SR⊵⊗	ामस्यागात स्थानिक		
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	200			
	162625 T	otal					200			
162601	162626	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	200			
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	300	X		
162603	162626	349196	JAYS	5446 WALMORE RD	LEWISTON	NY	300	×		
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAI	LEWISTON	NY	100			
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	100	x		
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAI	SANBORN	NY	300	X		
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAI	SANBORN	NY	100			
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT.	SANBORN	NY	100			
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	100			
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	100	Х		
	162626 T	otal				1700				

WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	отю	N #700557	
BUY 1	CARTO	N WITH	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO-	STICK' COMP	ARISO	N.	
FIELD	MAY AL	SO API	PLY APPROPRIATE (	DISCOUNT OFFER	₹.			
CARTO	ONSER	TS (PAC	KED 100/SKU, ITEM #527	7153) WILL BE SHIPP	ED TO RETAIL R	EPS		
THE WE	EK OF <u>1</u>	<i>1/10/97</i>	(Shipment will be made	to Sales Rep if no R/	Rep assigned).			
			27150) WILL BE SHIPPE			RIVE 1	1/13/97.	
			BE SHIPPED TO SMOKIN' JOE			EC / TEM	D DIEDI AVE	
			WHERE AVAILABLE; OTHE EEK OF 11/17/97	(STORES SHIPPEL	<del></del>			<del></del>
KLIAIL	FLACLIV	LIVI. PP	LLK Of 11/11/31	(STORES SHIFFEL	7 6-CASE DISPLAT	S ARE II	(DICATED).	CEASED SP-A
							1-01/17/1017	( zaktri
SURIE	(सहस्	384	ACCEPTANCE MANUE	ADDR-SS	(e) § a)	SOF	<u>ा अभुस्यक्र</u> जन्म <u>चरस्थात</u>	OF THE SHEET OF THE SERVICE OF THE S
162606	162628	324640	SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	100	
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	200	х
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	200	
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	200	X
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	100	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANÇA	NY	100	×
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER RO	STEAMBURG	NY	100	
162606	162628	675069	COLDSPRING SMOKE&GAS	W PERIMETER ROAD	STEAMBURG	NY	100	X
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	100	
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	100	
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	100	
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	100	×
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	100	X
	162628 T	otal					1600	I

WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557	
			ONSERT THAT INC					
FIELD	MAY AL	SO AP	PLY APPROPRIATE	DISCOUNT OFFER	₹.	A11100		
			KED 100/SKU, ITEM #52			REPS		
			(Shipment will be made			T -		
ONE P.C	.s. KITS	(ITEM #	527150) WILL BE SHIPPE	D DIRECTLY TO EA	CH STORE TO AF	RRIVE 1	1/13/97.	
(NOTE: N	0 P.O.S. K	ITS WILL	BE SHIPPED TO SMOKIN' JO	ES OR TOBACCO RD LO	CATIONS)	1		
			WHERE AVAILABLE; OTHL VEEK OF 11/17/97					
KETAIL	PLACEIN	∠IV / . VI	EER OF 11/11/91	(STORES SHIPPE	D 8-CASE DISPLAY	'S ARE II	NDICATED)	V
							14691442493t	《新疆·斯斯马士》( 《新华的新新
<i>शारावः</i>	हरते <b>=</b> ः	ରିଚ୍ଚ	्र्रहरूकुं विकास । १४५० / कि	(100) E) E3 E45(C)	्लाहरू <sup>न</sup>	G-17/2/14=	্টিন ইংকৈ প্র <del>হ</del> য় নার্প্তান্ত্রম	व्यविभिन्नेक हैं हैं। असले बीचारण असी की
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	ИН	500	х
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	500	х
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	300	
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	300	
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	300	х
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	500	х
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	ИН	300	
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	400	х
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	500	х
	163820 To	otal					3300	
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	300	X
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	300	
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	300	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	400	×
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROA	HINSDALE	NH	400	
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	400	×
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	400	X
:	163821 To	otal		<u>:</u>	<u> </u>		2500	}

RETAIL MANAGERS

WINE	TON	CIGA	PETTE OUTLET	CARTONION	CEDT DOOM	OTIO	NI //700 S-E	-			
			RETTE OUTLET								
			ONSERT THAT INC			ARISO	N.				
			PLY APPROPRIATE								
CARTO	V ONSER	TS (PAC	KED 100/SKU, ITEM #5	27153) WILL BE SHII	PPED TO RETAIL P	REPS					
			(Shipment will be mad								
ONE P.C	D.S. KITS	(ITEM #	527150) WILL BE SHIP!	PED DIRECTLY TO E	ACH STORE TO A	RRIVE 11	1/13/97.				
(NOTE: N	O P.O.S. K	ITS WILL	BE SHIPPED TO SMOKIN' J	OES OR TOBACCO RD L	OCATIONS)						
			WHERE AVAILABLE; OTI								
KETAIL	RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)										
							্র ভারে <b>শন্তা</b> ্রন্দর্ভন <b>এবং</b>	(1902 <u>)</u> (1902) (1902)			
्रास्चः	1	988	(A)教育的特殊 (2011年	ADDRESS:	1917	44. And #	76-16	Andrew Control			
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	500				
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	500	Х			
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	300				
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	300				
	163822 Te	otal					1600				
163807	163823	104365	MR MARKET INC.	297 SPRUCE ST	MANCHESTER	NH	300				
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	300				
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	500				
	163823 To	otal					~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	500	x			
	163824 To	otal					500				
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	300	×			
	163825 To	otal					300				

WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	FRT PROM	OTIO	N #700557	7
			ONSERT THAT INC					
			PLY APPROPRIATE			ANISO	N.	
			KED 100/SKU, ITEM #52			DEDC I		
THE WE	EK OF 1	1/10/97	(Shipment will be made	to Sales Rep if no R	Ren assigned)	LFS		
ONE P.C	S. KITS	(ITEM #	527150) WILL BE SHIPPI	ED DIRECTLY TO EAC	CH STORE TO AF	RIVE 11	1/13/97	
(NOTE: N	O P.O.S. K	ITS WILL I	BE SHIPPED TO SMOKIN' JO	ES OR TOBACCO RD LO	CATIONS)			
			WHERE AVAILABLE; OTH					
RETAIL	PLACEIVI	ENT: VI	EEK OF 11/17/97	(STORES SHIPPEI	O 8-CASE DISPLAY	'S ARE IN	IDICATED)	V
							୍ନ ହେଲ୍ଲ ଅବସ୍ଥା ପ୍ରତିକ୍ରିକ ଅବସ୍ଥା	েত্রপাই তারিবিধুসির ক্রিটেইইরিড বিল্লামিকিটেরিড
SIREP			AGGGGRA WATE	(3.8) (3.5) (2.5)	Carl B. T. C.	\$1.00 F.E	ी.शहा.स. इ.स.च्या	George Con Co
163806	163826		WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH	300	
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	300	
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH	300	x
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRI	LACONIA	NH	300	
163806	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	300	X
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	300	
	163826 To	otal	,				- AUU	
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	200	Х
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	300	
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	300	
	163827 To	otal					w	
163809	163828	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	300	
<b> </b>	163828 To	otal					300 <i>7</i> -	
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	300	
	163829 To	otal					- 300-	

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF <u>11/10/97</u> (Shipment will be made to Sales Rep if no R/Rep assigned).

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97. UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

	1. T.	Carrier A 1986 (Minus) is were a glycenselect		Tradition (* 1865) Bartis et 1867	American State of the State of	:	CONTROL	ंड्राइड्डाइड्डाइड्डाइड्डाइड्डाइड्डाइड्डाइ
មកម៉	द्विशस <u>्य</u> हः	380	ACCOUNT STATE	ADDRESS:	Cir	STATE	@63 %	ASSOCIATION A
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	200	
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	200	
162201	162239	130280	OIONKWAONWE SMOKE SH	ROUTE 37	ROOSEVELTOWN	NY	200	
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	200	
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	200	
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	200	
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	200	
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	200	
162201	162280	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	200	
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	200	
162201	162323	492340	GANIENKEH	PO BOX 85	ALTONA	NY	200	
162202	0	172414	WAYNE DRUGS	24 W BRIDGE ST	OSWEGO	NY	200	
162202	162232	269012	D & M GROCERY	14 SWIFT ST	WATERLOO	NY	200	
162202	162232	763306	WOLCOTT BARGINE CTN	10 NEW HARTFORD ST	WOLCOTT	NY	200	
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	200	x
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	200	
162204	162223	581942	SUSQUEHANNA BEVERAGE	S MAIN ST	HALLSTEAD	PA	200	Х
162204	162226	489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER M	ENDICOTT	NY	200	!
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&	ENDICOTT	NY	200	

DIVISION MANAGERS
J. McLEAN

10/9/97WINCTN.XLS

C. PAGE

			RETTE OUTLET O					
BUY 1 C	ARTON	WITH	ONSERT THAT INCL	UDES 'STICK-TO-	STICK' COMP	ARISO	4.	
FIELD N	AY AL	SO APF	PLY APPROPRIATE D	ISCOUNT OFFER				
			KED 100/SKU, ITEM #527			EPS		
THE WEE	K OF 11	1/10/97	(Shipment will be made	to Sales Rep if no R/I	Rep assigned).			
ONE P.O.	S. KITS	(ITEM #5	27150) WILL BE SHIPPE	D DIRECTLY TO EAC	H STORE FOR A	RRIVAL	. 11/13/97.	
			VHERÉ AVAILABLE; OTHE	RWISE, USE ON-HAND	CARTON FIXTURE	ES/TEM	P. DISPLAYS.	
RETAIL F	PLACEME	ENT: W	EEK OF 11/17/97	(STORES SHIPPED	8-CASE DISPLAY	S ARE IN	IDICATED)	
							CHOKERON	(FFFF 64)
लहान:	3182:	365	ARRIVE VIII	ATURES:	(* <u>1877</u> )	ÇERÇAT <u>I</u>	OBSENSE:	Signed to
162204	162228	<b>5</b> / 1	SHEDDEN'S	RT. 14	FASSETT	PA	200	х
162205	162230	*	ONONDAGA NATION	DBA KEVIN BUCKTOOT	NEDROW	NY	200	
162205	162230		ONONDAGA NATION	DBA FIREKEEPERS DIN	NEDROW	NY	200	
162205	162237	621049	LUCKY 7	3100 COURT ST	SYRACUSE	NY	200	
162206	162233		ETC ETC	ROUTE 23	ONEONTA	NY	200	
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	200	
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	200	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	200	
162208	162221	573465	AHART MARKETS	326 S WALNUT ST	ватн	PA	200	<u> </u>
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	200	
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	200	
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	200	
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	моѕсоw	PA	200	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	200	<u>.</u>
162209	162227	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	200	<u> </u>
162210	0	486139	BARTCO PENN	150 SAWKILL AVE	MILFORD	PA	200	
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	200	
162210		660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	200	
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	200	1

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97. UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

							েওলারবিধা ভারনভারতার	SUPERIOR C
erideo	इस्स⊒व	<b>A6</b> %	ACCOUNT WATE	ADDRESS.	(HISTO)	STANTE	087/8	account of the
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	400	X
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	300	х
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	300	
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	NY	300	
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	200	X
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	200	X
162302	162320	776167	WELLS TRADING POST	RTE 30	WELLS	٧٢	200	x
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	300	х
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	400	x
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	200	
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	300	
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	500	X
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	100	
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	200	
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	200	_:
162307	162327	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLA	WALDEN	NY	100	

Muas	TON.	JIOAI	ALTIE OUTLLI	CARTON ONS	ENTEROM	וטודט	A TI UUUUI	
BUY 1 C	CARTO	HTIW V	<b>ONSERT THAT INCL</b>	UDES 'STICK-TO	STICK' COMP	ARISO	Ν.	
FIELD N	MAY AL	SO API	PLY APPROPRIATE	DISCOUNT OFFER	₹.			
CARTON	ONSER!	TS (PAC	KED 100/SKU, ITEM #52	7153) WILL BE SHIPF	ED TO RETAIL F	REPS		
THE WE	EK OF <u>1</u>	<u>1/10/97</u>	(Shipment will be made	to Sales Rep if по R/	Rep assigned).			
			527150) WILL BE SHIPPE					
			WHERE AVAILABLE; OTH					<del> </del>
RETAIL I	PLACEM	ENT: W	EEK OF 11/17/97	(STORES SHIPPEL	8-CASE DISPLAY	'S ARE IN	IDICATED)	V
							া প্রায়েশ্রের	
ere:	ह्याहे(हाई	364	AGGGERS STATE	ADDRESS	(418)	\$57.61 <u>=</u>	CONV.	Still and the
162601	162626	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	200	
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE R	BASOM	NY	300	X
162603	162622	526968	THE REZINDIAN RESV	986 BLOOMINGDALE R	BASOM	NY	300	x
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE R	BASOM	NY	200	х
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE R	BASOM	NY	100	X
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	200	<u> </u>
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	300	x
162603	162626	349196	JAYS	5446 WALMORE RD	LEWISTON	NY	300	X
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAI	LEWISTON	NY	100	<u> </u>
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	100	×
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAI	SANBORN	NY	300	X
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAI	SANBORN	NY	100	<u> </u>
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT	SANBORN	NY	100	<u> </u>
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	100	: 
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	100	X
162605	162231	269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	200	
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	200	
-					!	1		

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162606

162606

162225

162225

269621 JONES SMOKE SHOP

673510 OIL SPRINGS CORNERS

16 W STEUBEN ST

W SHORE ROAD

BATH

CUBA

NY

NY

100

100

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).

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UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

							TANKON	CHARLES CONTRACTOR
Sitta	STREE -	98	AFREEDIN: YELL	(10000ESS)	CIPA	Calair is	CSREA	्रत्वकृत्य पूर्व का
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	300	x
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLV	IRVING	NY	100	[
162606	162623	422357	WOLF'S RUN	RT. 438	IRVING	NY	100	
162606	162623	440187	TRIPLE J TOBACCO	RT, 5 & MILESTRIP	IRVING	NY	100	х
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	100	
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	200	X
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES	VERSAILLES	NY	100	
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	200	x
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE R	IRVING	NY	300	X
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	200	Х
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRI	IRVING	NY	100	×
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	200	X
162606	162628	324640	SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	100	
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	200	×
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	200	
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	200	x
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	100	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	100	х
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER RO	STEAMBURG	NY	100	

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WINS	TON:	CIGAF	RETTE OUTLET	CARTON ONS	ERT PROM	101701	N #700557	
BUY 1	CARTO	N WITH	<b>ONSERT THAT INCL</b>	.UDES 'STICK-TO	-STICK' COMP	PARISON	١.	
FIELD	MAY AL	SO API	PLY APPROPRIATE [	DISCOUNT OFFER	₹.			
CARTO	N ONSER	TS (PAC	KED 100/SKU, ITEM #527	7153) WILL BE SHIPI	PED TO RETAIL I	REPS		
			(Shipment will be made					
ONE P.C	D.S. KITS	(ITEM #	527150) WILL BE SHIPPE	D DIRECTLY TO EA	CH STORE FOR	ARRIVAL	11/13/97.	
			WHERÉ AVAILABLE; OTHE					
RETAIL	PLACEM	IENT: W	EEK OF 11/17/97	(STORES SHIPPE	D 8-CASE DISPLA	YS ARE IN	DICATED)	V Transport
							ANTENNAME.	(Syst)(s)
EVEREP	देशद्दिक	960	The state of the s	(ADDINESS	(Han)	820 pt 70 d =	TST-15	Action (III)
162606	162628	675069	COLDSPRING SMOKE&GAS	W PERIMETER ROAD	STEAMBURG	NY	100	X
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	100	
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	100	
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	100	
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	100	X
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	100	х

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

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RETAIL PLACEMENT: WEEK OF 11/17/97	(STORES SH	IIPPED 8-CASE DISPLAYS ARE INDICATED)

टारांनः	रंगसेन	sis <i>o</i>	NEW COURT CARCLE	ATMESS	<b>●</b> 1		entaken entakisenak ensimpro	ाल्का गार व्हर्स छ। वशीसम्बद्धाः (१४४६२) अन्यस्थानमञ्जूष
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE, 5	DERBY	VT	200	x
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	500	
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	500	x
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	300	
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	300	
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	300	x
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	300	
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	300	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	400	х
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROA	HINSDALE	NH	400	
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	ИН	400	x
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	400	х
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	300	х
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	300	
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	300	
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	500	x
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	500	. X
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	300	:
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	300	:

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OTICLE O GAGE DIGI EATO WHERE AVAILABLE, OTHERWISE, OSE ONTHAND CARTON PIATORES TEMP. DISPERTS.									
RETAIL	PLACEN	IENT: V	VEEK OF 11/17/97	(STORES SHIPPEL	D 8-CASE DISPLAY	'S ARE IN	IDICATED)	▼	
Site	्रगद्भवः	ુક્ <i>ં</i>	ACCOUNT OF THE	AUDR±ss	PHOY	ST/OE	OPPRINCES OPPRINCES OPPRINCES	CANCOUNTERN QU SAIRNE S	
163805	163820		SHYERS LOBSTER POUND	RT 28	SALEM	NH	300	х	
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	500	х	
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	300		
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	400	x	
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	500	х	
163806	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH	300		
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	300		
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH	300	x	
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRI	LACONIA	NH	300		
163806	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	300	×	
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	300		

MANCHESTER

MANCHESTER

WEST ADDISON

HUDSON

HUDSON

297 SPRUCE ST

83 RIVER RD

100 RIVER RD

176 SAGAMORE ST

RT#17 & LAKE RD

NH

NH

·NH

NH

:VT

300

300

500

500

300

**DIVISION MANAGERS** J. McLEAN C. PAGE

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163823

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163824

163828:

163807

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104365 MR MARKET INC.

486298 MS. MARKET

490714 ANDY'S STATELINE

572626 AYOTTES STATELINE

289988 WEST ADDISON GENERAL

WINS	TON:	CIGA	RETTE OUTLET	CARTON ON	SERT PROM	OTIO	N #700557	7
BUY 1	CARTO	N WITH	ONSERT THAT INC	LUDES 'STICK-TO	D-STICK' COME	ARISO	N.	
			PLY APPROPRIATE					
CARTON	ONSER	TS (PAC	KED 100/SKU, ITEM #52	7153) WILL BE SHIP	PPED TO RETAIL I	REPS		
			(Shipment will be made					
ONE P.O	).S. KITS	(ITEM#	527150) WILL BE SHIPPI	ED DIRECTLY TO E	ACH STORE FOR	ARRIVAL	. 11/13/97.	
UTILIZE	CASE DI	SPLAYS	WHERE AVAILABLE; OTH	ERWISE, USE ON-HAN	ID CARTON FIXTUR	ES / TEM	P. DISPLAYS.	
RETAIL	PLACEM	ENT: V	/EEK OF 11/17/97	(STORES SHIPPI	ED 8-CASE DISPLA	YS ARE IN	IDICATED)	₩
							POARTON	**************************************
शहाब:	र्यसम्	387	ACTORNATIONAL CO	APPRIESS.	GIT?	\$97.95E	SSRLY	1.000 (11) (# (Feire)
**NO P.O.	.S. KITS V	VILL BE S	HIPPED TO SMOKIN' JOES	SLOCATIONS				
162204	162223	635914	SMOKIN' JOES TOB SHOP	SR 117	SUSQUEHANNA	PA	200	х
162204	162223	674333	SMOKIN' JOES	270 W ROOSEVELT	WAYMART	PA	200	х
162204	162228	676785	SMOKIN' JOES	300 N ELMIRA ST	SAYRE	PA	200	· x
162204	162223	705046	SMOKIN' JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	200	X

WINS	TON:	CIGA	RETTE OUTLE	T CARTON ONS	FRT PROM	OTIO	N #700557	7
				CLUDES 'STICK-TO				
				E DISCOUNT OFFER		ANISC	iv.	
				527153) WILL BE SHIPI		REPS		
THE WEE	K OF <u>1</u>	<i>1/10/</i> 97	(Shipment will be ma	de to Sales Rep if no R	Rep assigned).	<u> </u>		
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UTILIZE 8	CASE DI	SPLAYS	WHERE AVAILABLE; O	HERWISE, USE ON-HAND				
RETAIL F	PLACEM	ENT: V	/EEK OF 11/17/97	(STORES SHIPPE	D 8-CASE DISPLAY	S ARE I	NDICATED)	▼
S/RED	- -	SS	arrentame	(PP)			(1/34/70) (17418/22)	(*************************************
	- Marian		HIPPED TO TOBACCO I	an American American desired	GIN .	S. C. E.	DISPLANT I	ACCOUNTEDIC
162209	162222		TOBACCO ROAD III	RT 590	HAMLIN	PA	200	X
162209	162222	687425	TOBACCO ROAD IV	RT 940 MT POCONO	MT POCONO	PA	200	X
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CTR	MATAMORAS	PA	200	x
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT61	TANNERSVILLE	PA	200	X
162209	162223	469492	TOBACCO ROAD I	BOX 704	MAYFIELD	PA	200	
162209	162227	584016	TOBACCO ROAD II	BOX 3	HONESDALE	PA	200	

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

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RETAIL PLACEMENT: WEEK OF 11/17/97 STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

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	状状但是	\$187-7	12 C.	心的	Elling the second	29	<u> </u>	<u> </u>	· 100/1900年 (12)
162201	162239	088363	AKWESAANE TOB SHOP_	RACE PT RD & RT 37	ROOSEVELTOWN	NY		200	
162201	162239	130277	AHNAWATE CORNER,ST.	RACOÜETTE PT RD	ROOSEVELTOWN	NY :	Ž	200	To exist a constraint of
162201	162239	130280	OIONKWAONWE SMOKE SH	ROUTE 37	ROOSEVELTOWN .	ŅΥ		200	
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	14	200	
162201	162239	539530	GRACE 8 ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY		200	
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	. 5	200	
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	4	- 200	
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY		200	n light from
162201	162280	436499	B&M SMOKESHOP	RT 37 BOX 19 00000 200	HOGANSBURG .	NY	ı,	-4 <b>200</b>	10 miles
162201	162280	5224 <b>87</b>	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	ÑΫ́		200	
162201	162323	492340	GANIENKEH	PO <b>BOX 8</b> 5	ALTONA	NÝ	S	200 🗻	Victorians
162202	0	172414	WAYNE DRUGS	24 W BRIDGE ST	OSWEGO :	NY :	II-	200	<u> </u>
162202	162232	269012	D & M GROCERY	14 SWIFT ST. COLON	WATERLOO $f$ 1:	NY 3		200	
162202	162232	763306	WOLCOTT BARGINE CTN	10 NEW HARTFORD ST	WOLCOTT -	NÝ		200	
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	2	200	. x
162204	162223		FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PÀ :	21 <b>5</b> 2 5±1	200	Section Section (1995)
162204	162223	् 581942	SUSQUEHANNA BEVERAGE	S MAIN ST	HALLSTEAD	PA	<u> </u>	200	(2) € X
162204	162226	489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER M	ENDICOTT	NY		200 📜 🔆	
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&	ENDICOTT	NY		200 →	

DIVISION MANAGERS
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WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	ERT PROM	OTIO	N #700557		
			ONSERT THAT INC.						
			PLY APPROPRIATE						is and the second
CARTON	ONSER	TS (PAC	KED 100/SKU, ITEM #52	7153) WILL BE SHIPI	ED TO RETAIL R	EPS:*			
			(Shipment will be made			11-3-			
			527150) WILL BE SHIPP						
			WHEREAVAILABLE; OTH VEEK OF 11/17/97	and the same the contract of t			<del> </del>		
RETAIL	LACEIVI		TELK OF 11/11/91	(STORES SHIPPE	D 6-CASE DISPLAY	S.ARE II	VUICATED)	a el signisidadi	
	a service of						in white follow	ही-पुरुषे है 54 अद्योक्षित्रीय के लिए	
SKIE A	SEEDN:	350	Mesercle Marine	ADDRESS	Since and the	34.42	eladaikida:	anedille ich (ta	4 H T 1 H
162204	162228	310108	SHEDDEN'S	RT. 14	FASSETT	РА	200	X	
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOT	NEDROW	NY	200		5.50
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEP <b>ERS DIN</b>	NEDROW	NY	200		
162205	162237	621049	LUCKY 7	3100 COURT ST	SYRACUSE	NY	200		
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	ŊΥ	200		
162208	162220	<del></del>	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	200		1.5
162208	162220		PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	IPA	200		-
162208	162220		SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	200		
162208	162221		AHART MARKETS	326 S WALNUT ST		PA; ≍	ga , ⊸, 200 p x 655.	1944 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
162208	162222		PLAZA BEVERAGE INC.	3 RACHAEL DR		PA 1	200		
162208	162222		WESTSIDE BEVERAGE	1712 WYOMING AVE	BERWICK COMMAND A	PA .	200 -		
162209	162222		BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	200		
162209	162223	3	DISCOUNT TOBACCO SHP?	1129 MAIN ST	PECKVILLE	PA	200		
162209	162227	<del></del>	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA .	200	<del></del>	
162210	0	<u>,, , , , , , , , , , , , , , , , , , ,</u>	BARTCO PENN	150 SAWKILL AVE		PA see	- 200	eriger of the transfer	
162210	162227		TOBI CORP	6 DOLSON AVE	MIDDLETOWN	NY **	200		
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA -	200		`
162210	162233	594068	CATSKILL DISCOUNT BY	190 MILL ST	LIBERTY	NY	200		

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.
FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED:100/SKU) ITEM:#527,153) WILL BE SHIPPED TO RETAIL REPS (THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned). 法 语声

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97.

UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE, OTHERWISE, USE ON HAND CARTON FIXTURES //TEMP: DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

							ः कर्म्यश्रद्धार संग्रहेरे ११क के सम्बन्धार विशेषकर्	ા સમેજ શ્રીકેટલી સમારા સ્થિતિ હતા.
SREE	द्धुद्धान्य	350	Constitution Courts	(4) 212 (24) (25)	₩ <b>1</b> 0,			अवस्थात वर्षे क्या
162301	162323	6 <b>33761</b>	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT 💥	400	/3-5× <b>X</b> · · · ·
162301	162323	7 <b>240</b> 66	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY.	300	X
162301	163829		MCGREGOR'S PHARMACY.	476 MAIN ST	WINOOSKI	νт`҉	300	
162302	162320	45 <b>2987</b>	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	NY 😘	300	
162302	162320		POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VΤ. ૽*	200	, <b>x</b>
162302	162320		BEVERAGE KING	RTE 4A	BOMOSEEN	۷۲ ,	200	a Mark
162302	162320	776167	WELLS TRADING POST	RTE 30	WELLS	ντ 🧷	200	X
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	<b>ντ</b>	300	x
162302	162325	114561	NEXT DOOR	RT7	POWNAL	VT ÷	400	<u> </u>
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	200	<u> </u>
162302	162325	386834	N BENNINGTON VARIETY	BA <b>NK ST</b> REET EXT	N BENNINGTON	VT	300	
162302	162325		SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT .	500	XX
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	100	<u> </u>
162303	162322		COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY 🗝	200	*
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY =	200	State
162307	162327	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLA	WALDEN	NY	100	

J. McLEAN C. PAGE

10/9/97WINCTN.XLS



BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKO) ITEM #527.153) WILL BE SHIPPED TO RETAIL REPS.

THE WEEK OF 11/10/97 (Shipment will be made to Sales Replifino R/Rep assigned).

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97.

UTILIZE & CASE DISPLAYS WHERE AVAILABLE OTHERWISE; USE ON HAND CARTON FIXTURES // TEMP. DISPLAYS. RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED & CASE DISPLAYS ARE INDICATED)

							7 kJUST (60); January N. (774);	g garanta s usa galgaga ng ng n
SELEC	ভা <u>র্য</u>	987	GREENE MOTHER	<b>美国的经验</b>	587 <u></u>	3 ·	يونوان ا	्रकार्यक्रमध्य स्टब्स्
162601	162626	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY 🖘	<b>200</b>	Company of the second
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE R	BASOM	NY	300	X
162603	162622	526968	THE REZINDIAN RESV	986 BLOOMINGDALE R	BASOM	NY	300	X
162603		598116	T.P. DELI & FUEL	837 BLOOMINGDALE R	BASOM	NY is	200	- () () x .
162603	162622		49 EXPRESS → 1	409 BLOOMINGDALE R	BASOM	NY ==	- 100	***** <b>X</b>
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY 1		
162603	162626	303562	SMOKIN' JOES#1	2293 SAUNDERS	SANBORN	NY 🧺	300	X
162603	162626	349196	JAYS- PART INV	5446 WALMORE RD	LEWISTON	NY ove	300	vels X
162603	162626	349198	RANDYS SMOKE SHOP	1325 UPPER MOUNTAL	LEWISTON	NY	<b>100</b> γα ⇔ε	
162603	162626		HANKS SMOKE SHOP	GARLOW ROAD		NY		A STATE OF THE STA
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAI	SANBORN	NY W	300	<b>北京</b> 文字
162603	162626	422077	SMOKIN: JOES #4	2420 UPPER MOUNTAL	SANBORN	NY	100 <u>.</u>	- 4
162603	162626	579200	SMOKIN JOES V	2323 SAUNDERS SETT.	SANBORN	NY 💢	ik 15.2 100 ±31-	Care Control
162603	162626	630311	SMOKIN' JOES #3 4	4900 INDIAN HILL RD	LEWISTON	NY "5	100	
162603	162626		MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY -	100	<b>x</b>
162605	162231	269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	200	
162605	×162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY e-	200	
162606	162225	1 2 2 3 4 4 4	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY 🥸	100	3.55 X
162606	162225	-	OIL SPRINGS CORNERS	W SHORE ROAD		NY .	100	<b>文章</b> X

**DIVISION MANAGERS** J. McLEAN

10/9/97WINCTN XLS

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU, ITEM #527153) WILL BE SHIPPED TO RETAIL REPS THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).

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UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE (USE ON HAND CARTON FIXTURES! TEMP. DISPLAYS

RETAIL PLACEMENT: WEEK OF 11/11/91	(STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)
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							లు గ్రామంలో గాత్రి గ్రామంలో ఉంది. మత్తు	g proc Reco
STREET	सुर्ध	37.45	ARREST TOTAL	A STOCKER			3.83	JUST 1917 POR 88
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY M	300	-2-5 <b>x</b> -
162606	162623		DARREN'S BEARCLAW	11048 S WESTERN BLV	IRVING	NY -	100	
162606	162623		WOLFS RUN	RT 438	IRVING	NY	100	
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	100	X
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY -	100	
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	200	X
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES	VERSAILLES	NY	100	
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY.	200	X
162506	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE R	IRVING	2 14 NY 1259	300	ov <del>s</del> on, <b>X</b>
162606	16 <b>26</b> 23		SANDY'S PLACE	RT 438	GOWANDA	NY 🦈	200	X X
162606	162623		NATIVE PRIDE	ROUTE 20 & MILESTRI	IRVING	NY	-100	X
162606	1 <b>626</b> 23	733079	BIG INDIAN SMOKESHOP 1	597 MILESTRIP RD	IRVING	NY. e.	·*	×
162606	162628		SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	RECYMBE	100	
162606	162628		OJ'S SMOKESHOP	W.PERIMETER ROAD?	STEAMBURG	MINYON	200	×
162606	162628		RON'S SMOKESHOP			NY :	200	-
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY.	200	- 
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	100	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	100	×
162606	162628	675068	RICHARDS SMOKESHOP 5	2164 W PERIMETER RO	STEAMBURG	NY	100	

DIVISION MANAGERS
J. McLEAN

10/9/97WINCTN.XLS

				e the same that				
WINS	TON:	CIGA	RETTE OUTLET	CARTON ONS	SERT PRO	MOTIO	N #700557	,
BUY 1 (	CARTO	N WITH	ONSERT THAT INC	CLUDES 'STICK-TO	STICK' CON	IPARISOI	۷.	
			PLY APPROPRIATE					
			KED:100/SKUŞITEM #5			REPS	324 673 6 00.000	Windship -
			(Shipment will be mad					
ONE P.O	.s. KITS	(ITEM #	527150) WILL BE SHIPE	PED DIRECTLY TO EA	CH STORE FOI	RARRIVAL	11/13/97.	
UTILIZE 8	CASE DI	SPLAYS	WHERE AVAILABLE, OTI	HERWISE, USE ON-HAN	D CARTON FIXT	JRES / TEM	P. DISPLAYS.	
RETAIL I	PLACEM	ENT: V	/EEK OF 11/17/97	🍇 (STORES SHIPPE	D 8-CASE DISPL	AYS ARE IN	DICATED) 45	
		***************************************			·			ាក់ កាស់ក្នុងស្នឹងក្នុងស្នេ
							1943 (T. 1973) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	grange Ser visi Stræm (19
हें होते हैं इस्तिक	នៃកូវីដូវី	3)** H	Constitution Constitution	24 <u>5</u> ( <u>0</u> ) \$524.55	Sylvania .	1 <u>4</u> -	3,812.5	a. 25 alfa ab 2 as
162606	162628	675069	COLDSPRING SMOKE&GA	S W PERIMETER ROAD	STEAMBURG	NY Ser	ৈ 100 <i>ি</i> ু	\$4 × X
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY Z	100	
162606	162628	715423	IROQUOIS STATION S	25 CHURCH ST	SALAMANCA	NY	100	The makes
162606	162628	715424	WHITE MTN TOBACCO.	W PERIMETER ROAD	STEAMBURG	NY	100	100
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	100	× x
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	100	X

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.
FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU TEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned).

ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97.

UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

SILET	(अस≟:	राबाह	લાનાલામાં જાણા .	ADDRESS	GW .	ر المالي	1=	्रवस्य स्थापना । इ.स.च्या स्थापना । इ.स.च्या स्थापना ।	કું
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	Vτ	N.	200	深冷?x,中心。
163802	163822		RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	400	500	
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH.		500	×
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	1	300	
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	ин .		300	
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH		300	<b>x</b>
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	3	300	10 g = 1 = 1
163803	<b>16</b> 3821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH		300	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH.	200	400	A Section
163803	163821		ROUTE 63 COUNTRY	525 NORTHFIELD ROA	HINSDALE	NH	\$ T	400	355 S
163803	163821	643587	CHAS GEM TO THE TOTAL	RTE 10	WINCHESTER	NH		400	X
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	ΝΗ	•	400	x
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH		300	X
163804	163827	317529	BEVERAGE KING #1 8	INTERCHANGE DR	WEST LEBANON	NH		300	
163804	163827	630255	T&R SIDELINES TO SEE	22 BRIDGE ST	WEST LEBANON	NH		300	
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH		500	X
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	: . :: :	500	×
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	4:	300	1 47 J. J.
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH :	æ.	300	

DIVISION MANAGERS
J. McLEAN

10/9/97WINCTN.XLS

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BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKU) ITEM #527153) WILL BE SHIPPED TO RETAIL REPS

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep If no R/Rep assigned).

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UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE; OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL	PLACEM	ENT: V	VEEK O	= 11/17	/97	🍰 (STO	RES SHIPPEL	B-CASE	E DISPLA	YS ARE	INDIC	ATED)		44.
														17.4
												27 E 2 2 7 7		13
STREET	:गर् <b>ग</b> ः	***	/ 4+/e: 1, file			والمعالمين والمؤثرة والماجور		1547.51				]## <b>###</b>		अपूर्ण क्षेत्र
OVER	7.157 mm	<u>ප</u> ප	्वर्षः (इ.७०) (१	1721	*	30 00 35	<u> </u>	10		<u> </u>		§ 35 £	÷.	2.35.2
163805	163820	7104514	SHYERS	CESTER	POUND	RT 28	(4,4 <b>%</b> ) + 10+0	SALEM		S NH		300		<b>\$40.</b> 5
163805	163820	346 <b>40</b> 3	POST, TIM	E Section		375 \$ BR	DADWAY	SALEM		NH		500		1.4.200

SIRE!	<u>द्ध्यस्</u> च	<u>ම</u> ්ද	CARRESTORY CONTRACTOR	autoristis.	114	19 july 12	S. 12 5 5 5 1	3.35 Me
163805	163820	7104514	SHYERS LOBSTER POUND	RT 28		S NH ≟	300	<b>X</b> X
163805	163820	346 <b>403</b>	POST, TIME	375 S BROADWAY	SALEM	NH	500	X
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	300	
163805	163820	<b>689</b> 422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	ŃН	400	X
163805	163820		SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	500	X
163806	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH.	300	
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	300	
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH -	300	Residence X
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRI	LACONIA	NH	300	· Sometime of the second
163806	163826	743970	CASE N KEG FALLE	5 MILL ST	MEREDITH 3	NH (	300	↑\$\\\ X
163806	163826	7 <b>55792</b>	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	300	
163807	163823	104365	MR MARKET INC	297 SPRUCE ST	MANCHESTER	NH.	300	The Control of the Co
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH =	300	
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	500	
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH `	500	X
163809	163828	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	Vτ	300	

DIVISION MANAGERS
J. McLEAN
C. PAGE

10/9/97/WINCTN YES

				0.00 to 1.00 t		* .		
WINS	TON:	CIGA	RETTE OUTLET	CARTON ON	SERT PROM	OTIO	N #700557	
BUY 1	CARTO	N WITH	ONSERT THAT INC	LUDES 'STICK-TO	STICK' COMP	ARISO	N.	
			PLY APPROPRIATE					
	<u> </u>		KED 100/SKU ITEM #5			REPS	12.35 (14.05 (1.15))	Set Marine State Control
			(Shipment will be mad					
ONE P.C	S. KITS	(ITEM#	527150) WILL BE SHIPP	ED DIRECTLY TO EA	CH STORE FOR	RRIVAL	11/13/97.	
UTILIZE 8	CASE D	ISPLAYS	WHERE AVAILABLE; OTH	ERWISE, USE ON-HAN	D CARTON FIXTUR	ES / TEM	P. DISPLAYS.	19 to
RETAIL	PLACEIV	IENT: V	/EEK OF 11/17/97	S (STORES SHIPPE	D 8-CASE DISPLAY	S ARE II	VDICATED)	<b>1</b> 00 × <b>V</b> 1 × 1
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1	<del></del>		SMOKIN' JOES TOB SHOP	SR 117	SUSQUEHANNA	PA	200	X
162204	162223	674333	SMOKIN' JOLS	270 W ROOSEVELT	WAYMART	PA	200	<u> </u>
162204	162228	676785	SMOKIN' JOES	300 N ELMIRA ST	SAYRE	PA	200	X
162204	162223	705046	SMOKIN' JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	200	, x

WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557 BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER. CARTON ONSERTS (PACKED 100/SKU) ITEM #527153) WILL BE SHIPPED TO RETAIL REPS THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned). ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE FOR ARRIVAL 11/13/97 UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE, OTHERWISE, USE ON-HAND CARTON FIXTURES / TEMP. DISPLAYS. RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED) ingentara a katal 🖎 Buch må första er SKER REP SE LAGRENT VALLE 10 0 1 AND SHAPE OF THE "NO P.O.S. KITS WILL BE SHIPPED TO TOBACCO ROAD LOCATIONS は労 162209 162222 646088 TOBACCO ROAD III RT 590 HAMLIN PA 🔆 200 Χ 162209 162222 687425 TOBACCO ROAD IV RT 940 MT POCONO MT POCONO PA. Х 200 162210 162227 738953 TOBACCO ROAD VI WESTFALL TOWN CTR MATAMORAS PA ' 200 X 162209 739242 TOBACCO ROAD V 162221 **FOUNTAIN SPRING RT61** TANNERSVILLE PA Х 200 469492 TOBACCO ROAD I 162209 162223 **BOX 704** MAYFIELD PA 200 162209 162227 584016 TOBACCO ROAD II BOX 3 HONESDALE İΡΑ 200

# WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557 BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER. CARTON ONSERTS (PACKED)100/SKUNITEM:#527153) WILLIBE SHIPPED TO RETAIL REPS THE WEEK, OF 11/10/97 (Shipment will be made to Sales Replif no R/Rep assigned). ONE P.O.S. KITS (ITEM: #527,150) WILL BE SHIPPED DIRECTLY TO EACH STORE TO ARRIVE 11/13/97. (NOTE: NO P.O.S. KITS WILL BE SHIPPED TO SMOKIN JOES OR TOBACCO.RD LOCATIONS) UTILIZE 8 CASE DISPLAYS WHERE AVAILABLE OTHERWISE USE ON HAND CARTON FIXTURES FIEMP DISPLAYS TO SELECT RETAIL PLACEMENT: WEEK OF 11/17/97 STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED) 162201 162280 436499 B&M SMOKES: OF RT37/BOX19 162201 -162280 -522487 WILD BILLS ON STOP 13 ROUTE 37 HOGANSBURG 162201 Total OSWEGO 162202,Total 2007 162208 162220 185578 ANTHRACITENEWS AND 1E MARKET ST WILKES BARRE PA 200 162208 162220 422035 PIKES CREEKBEVERAGE RR 3 BOX 141 HUNLOCK CREEK 162208 162220 621400 SMOKE SIGNALS 120 S RIVER ST 162220 Total 162208 162221 573465 AHART MARKETS 326 S WALNUT ST BATH -739242 TOBACCO ROAD V 162209 i FOUNTAIN SPRING RT61 TANNERSVILLE PA 162221 Total 🌼 다 🗟

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DIVISION MANAGERS

### WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557 BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER. CARTON ONSERTS (PACKED 100/SKUTITEM #527.153) WILL BE SHIPPED TO RETAIL REPSER THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep if no R/Rep assigned). ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE TO ARRIVE 11/13/97 (NOTE: NO P.O.S. KITS WILL BE SHIPPED TO SMOKIN! JOES OR TOBACCO RD LOCATIONS) UTILIZE & CASE DISPLAYS WHERE AVAILABLE OTHERWISE USE ON HAND CARTON FIXTURES TEMP DISPLAYS RETAIL PLACEMENT: WEEK OF 11/17/97 STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED) 162208 162222 291931 PLAZA BEVERAGE INC. 18 3 RACHAEL DRIVER SEE PITTSTON 162208 1712 WYOMING AVE EXETER 185719 BILLS SUPERMAR 162209 RD #6 PO BOX 6220 MOSCOW 162209 162222 HAMLIN ... 162209 162222 MT POCONO 162222 Total 162204 . 162223 651111 FAMILY FARM 106 MAIN ST SUSQUEHANNA 581942 SUSQUEHANNA BEVERAGE 162204 162223 S MAIN STATE HALLS I EAD TO THE PARTY SR 117 162223 SUSQUEHANNA 162204 162223 162204 674333 SMOKIN 10ES 270 W ROOSEVELT WAYMART 200 705046 SMOKIN' JOES TOB SHOP 162223 162204 RR 1 BOX 1655 FRIENDSVILLE PA ... 200 162209 162223 660922 DISCOUNT TOBACCO SHP 1129 MAIN ST PECKVILLE PA: 200 162209 162223 469492 TOBACCO ROAD IN MAYFIELD : ∐PA ⊹≏ 200 162223 Total :: 00 162224 162208 516457 LAUBACH, INC. 547 E 8TH ST 88 200 162224 Total

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# BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

CARTON ONSERTS (PACKED 100/SKULITEM#527153) WILL BE SHIPPED TO RETAIL REPSEES

THE WEEK OF 11/10/97 (Shipment will be made to Sales Rep.) If no R/Rep assigned) # 15 12 1. ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE TO ARRIVE 11/13/97. (NOTE: NO P.O.S. KITS WILL BE SHIPPED O SMOKIN JOES OR TOBACCO RD LOCATIONS)

UTILIZE & CASE DISPLAYS WHERE AVAILABLE OTHERWISE, USE ON HAND CARTON FIXTURES / TEMP. DISPLAYS.

RETAIL PLACEMENT: WEEK OF 11/17/97

(STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED)

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7	162223 T	otal 🏰 🐬	1	<b>对性</b> 象学			4.28	4300	
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# WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557 BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER. CARTON ONSERTS (PACKED) 100/SKUSITEM #527/153) WILL BEISHIPPED TO RETAIL REPS THE WEEK OF 11/10/97 (Shipment will be made to Sales Repir no R/Rep assigned) ONE P.O.S. KITS (ITEM #527150) WILL BE SHIPPED DIRECTLY TO EACH STORE TO ARRIVE 1/13/97 (NOTE: NO P.O.S.KITS WILL BE SHIPPEDITO SMOKINE JOES OR TOBACCO RD LOCATIONS UTILIZE & CASE DISPLAYS WHERE AVAILABLE OTHERWISE USE ON HAND CARTON FIXTURES (TEMP) DISPLAYS. RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS ARE INDICATED) 162201 162280 436499 B&M SMOKESHOP RT 37 BOX 19 HOGANGBURG 162201 162280 522487 WILD BILL'SONE STOP ROUTE 37 1 HOGANSBURG 162201 Total 200 162202 Total 162210 486139 BARTCO PENN 150 SAWKILL AVE 162210 Total 162220 185578 ANTHRACITE NEWSTAND 1 E MARKET ST 200 200 162208 > 162220 2422035 PIKES CREEK SEVERAGES RR 3 BOX 41 162220 Total 162221 573465 AHART MARKETS 326 S WALNUT ST 3.5 BATH 200 162208 739242 TOBACCO ROAD V FOUNTAIN SPRING RT61 TANNERSVILLE 162209 FA 21 - 200

DIVISION MANAGERS

10/9/97WINCTNRR.XLS

BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON.

ELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

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# BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #70055

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# WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557 BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.

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16260	3 <b>162626</b>	i ≈ 303562	SMOKIN JOES (1)	2293 SAUNDERS	SANBORN >	NY	44 300	<b>建</b> 的版文 <b>有</b> 题是
16260	3 16 <b>2626</b>	2∵349196	JAVS	5446,WALMORE,RD	LEWISTON :	STY ST	300 🧺	<b>新</b> 斯(文字)
16260	3 <b>162626</b>	349198	RANDYS SVOKES (OF	1325 UPPER MOUNT	LEWISTON 🛼	NY	100	
162603	3 162626	36 <b>3986</b>	HANKS SMOKE SHOP	GARLOW ROAD	LEWISTON	IDC .	100	X 3.5.7
			NO BLANKET		MSANBORN :		300	
162603	3 <b>162626</b>	1422077	SMONTY JOES Z	2420 UPPER MOUNTA	I SANBORN		100	
162600			SMOKINWOES V	2323 SAUNDERS SET	T. SANBORN	NY	100 / 2	
162600				4900 INDIAN HILL RD		NY	100	100
162603	3 <b>162626</b>	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SÁNBORN 💮 🥞	SINA	100	<b>2</b> × − ≤ ∞
	162626 T	otal 🛣 -	THE REAL PROPERTY.	到 动产生 建氯甲酸		制度是	7,00	概念 公司 医中央

RETAIL MANAGERS

10/13/97WINCTNRR.XLS

### **WINSTON: CIGARETTE OUTLET CARTON ONSERT PROMOTION #700557** BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON. FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER. CARTON ONSERTS (PACKEDIOO/SKUTITEM#527153) WILL BEISHIPPED TO RETAIL REPSEL THE WEEK OF 11/10/97 (Shipment will be made to Sales Replifino R/Rep assigned) ONE P.O.S. KITS (ITEM #527150) WILL BESHIPPED DIRECTLY TO EACH STORE TO ARRIVE 11/13/97. NOTE NO P.O.S. KITS WILL BE SHIPPEDITO SMOKIN JUDES OR TOBACCO RD LOCATIONS UTILIZE & CASE DISPLAYS WHERE AVAILABLE OTHERWISE USE ON HAND CARTON FIXTURES TEMP DISPLAYS RETAIL PLACEMENT: WEEK OF 11/17/97 (STORES SHIPPED 8-CASE DISPLAYS/ARE INDICATED) SALAMANCA 162606 F 16**2628** W.PERIMETER ROAD STEAMBURG 162606 2162628 340601 ALLEGANY 162606 162628 368567 KENSSMOKESHOP UMESTONE SALAMANCA 7 MAINST SALAMANCA 21643WIPERIMETERIRO STEAMBURG WPERIMETER ROAD STEAMBURG 162606 3 162628 3 686767 SENECA JUNGTION RIV4172CRI 240 CARROLLTON NY 221100 CARROLLTON 162606 162628 715423 IROQUOS STATION 25 CHURCH ST. SALAMANCAS W PERIMETER ROAD STEAMBURG 162606 162606 162628 737878 JWS ENTERPRISE RT 417 3 KILLBUCK 100 A 162606 162628 737880 JWS ENTERPRISES III 685 BROAD ST. SALAMANCA 162628 Total

10/13/97WINCTNRR.XLS

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		O <sub>N</sub>	MPARIS	BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-STICK' COMPARISON FIELD MAY ALSO APPLY APPROPRIATE DISCOUNT OFFER.	BUY 1 CARTON WITH ONSERT THAT INCLUDES 'STICK-TO-	UDES 'S	RIATE D	SERT TH	APPLY	RTON W	Y 1 CA LD MA	BU
		ON #700557	ONOTION O	CARTON ONSERT PROMOTION #7	SNCE	CARTO		WINSTON: CIGARETTE CUTLET	ARE	ON: CIC	NSTC	≦